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6 **IN THE UNITED STATES DISTRICT COURT**
7 **FOR THE DISTRICT OF ARIZONA**
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9 Marco Crane & Rigging Company,
10 Plaintiff,
11 v.
12 Greenfield Productions LLC, et al.,
13 Defendants.
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No. CV-17-01836-PHX-GMS

ORDER

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16 Pending before the Court are (1) Plaintiff Marco Crane & Rigging Co.’s
17 (“Plaintiff”) Motion for Partial Summary Judgment (Doc. 94); (2) Defendants’
18 Greenfield Products LLC (“Defendant Greenfield”) and Mi-Jack Products, Inc.
19 (“Defendant Mi-Jack”) Motion for Partial Summary Judgment (Doc. 95); and (3)
20 Plaintiff’s Motion for Sanctions (Doc. 98). For the following reasons, the Court denies
21 both Plaintiff’s and Defendants’ Motion for Partial Summary Judgment, and grants
22 Plaintiff’s Motion for Sanctions.¹

23 **BACKGROUND**

24 Plaintiff provides rigging services to customers throughout Arizona and Southern
25 California. Defendant Greenfield manufactures, distributes, and sells boom dollies and
26

27 ¹ The request for oral argument is denied because the parties have had an adequate
28 opportunity to discuss the law and evidence and oral argument will not aid the Court’s
decision. *See Lake at Las Vegas Investors Group, Inc. v. Pac. Malibu Dev.*, 933 F.2d 724,
729 (9th Cir. 1991).

1 other related products. This action arises out of a crane accident that occurred while the
2 Plaintiff's crane was attached to a boom dolly manufactured and sold to Plaintiff by
3 Defendant Greenfield.

4 Plaintiff purchased a boom dolly from Defendant Greenfield in October 2014 for
5 use with a specific crane. Upon receipt of the boom dolly, Plaintiff was unable to put the
6 product to its intended use. Plaintiff claims the boom dolly had "improper tower lug
7 placement and tracking issues, which prevented [Plaintiff] from using the" boom dolly
8 with the intended crane. (Doc. 93 at 3.) Plaintiff asserts that the alleged defects rendered
9 the boom dolly unstable and unsafe to operate on roadways.

10 Plaintiff notified Defendant Greenfield of the lug placement issue in January 2015.
11 An employee of Defendant Mi-Jack² provided Plaintiff with instructions to resolve the
12 issue. Plaintiff was able to modify the boom dolly in accordance with the instructions to
13 resolve the improper lug placement. Plaintiff, however, further asserts that the boom
14 dolly continued to experience tracking issues even after the lug placement was resolved.
15 The tracking issues caused the boom dolly to "sway considerably during transport, at
16 normal highway speed limits." (Doc. 93 at 5.)

17 Plaintiff reported the tracking issues to Defendant Greenfield in April 2015.
18 Defendant Greenfield modified the boom dolly. After Defendant Greenfield's
19 modifications, Plaintiff began using the boom dolly in its operations until the boom dolly
20 was involved in an accident in December 2016. Plaintiff claims the accident was a result
21 of the defectively designed boom dolly.

22 Plaintiff brought this action in June 2017 alleging Strict Products Liability,
23 Negligence, and Breach of Warranties. Plaintiff now moves for Partial Summary
24 Judgment on its claim for Strict Liability with respect to the pre-accident repair costs it
25 incurred. Defendant concurrently moves for Partial Summary Judgment on Plaintiff's
26 alleged damages for post-accident repairs and cleanup. Lastly, Plaintiff moves for

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28 ² Mi-Jack Products, Inc. is an affiliate of Greenfield Products LLC.

1 sanctions to be awarded for Defendants' failure to participate in good faith in a court
2 ordered settlement conference.

3 **DISCUSSION**

4 **I. Motions for Partial Summary Judgment**

5 The purpose of summary judgment is "to isolate and dispose of factually
6 unsupported claims." *Celotex Corp. v. Catrett*, 477 U.S. 317, 323–24 (1986). Summary
7 judgment is appropriate if the evidence, viewed in the light most favorable to the
8 nonmoving party, shows "that there is no genuine issue as to any material fact and that
9 the movant is entitled to judgment as a matter of law." Fed. R. Civ. P. 56(c). Only disputes
10 over facts that might affect the outcome of the suit will preclude the entry of summary
11 judgment, and the disputed evidence must be "such that a reasonable jury could return a
12 verdict for the nonmoving party." *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248
13 (1986).

14 "[A] party seeking summary judgment always bears the initial responsibility of
15 informing the district court of the basis for its motion and identifying those portions of
16 [the record] which it believes demonstrate the absence of a genuine issue of material
17 fact." *Celotex*, 477 U.S. at 323. Parties opposing summary judgment are required to
18 "cit[e] to particular parts of materials in the record" establishing a genuine dispute or
19 "show[] that the materials cited do not establish the absence . . . of a genuine dispute."
20 Fed. R. Civ. P. 56(c)(1). "[T]here is no issue for trial unless there is sufficient evidence
21 favoring the non-moving party for a jury to return a verdict for that party. If the evidence
22 is merely colorable or if not significantly probative, summary judgment may be granted."
23 *Anderson*, 477 U.S. at 249–50 (internal citations omitted).

24 **a. Plaintiff's Motion for Partial Summary Judgment**

25 Plaintiff moves for a very limited partial summary judgment as to its strict liability
26 claim. In bringing this action, Plaintiff pled that Defendant should be held strictly liable
27 for the damage that resulted when the boom dolly malfunctioned and caused Plaintiff's
28 crane to turn over. Plaintiff, however, concedes in its motion that the cause of the accident

1 is a disputed issue of material fact. Thus, Plaintiff moves for summary judgment on its
2 strict products liability claim only with respect to unspecified costs it incurred repairing
3 and modifying the boom dolly prior to the accident. Defendants assert that the economic
4 loss rule precludes Plaintiff's motion.³

5 The Arizona Supreme Court most recently explained the economic loss rule in
6 *Flagstaff Affordable Hous. Ltd. P'ship v. Design Alliance, Inc.*,

7 Where economic loss,⁴ in the form of repair costs, diminished value, or lost
8 profits, is the plaintiff's only loss, the policies of the law generally will be
9 best served by leaving the parties to their commercial remedies. Where
10 economic loss is accompanied by physical damage to person or other
11 property, however, the parties' interests generally will be realized best by the
12 imposition of strict tort liability. If the only loss is non-accidental and to the
13 product itself, or is of a consequential nature, the remedies available under
14 the UCC will govern and strict liability and other tort theories will be
15 unavailable.

16 223 Ariz. at 323–34, 223 P.3d at 667–68 (quoting *Salt River Project Agr. Imp. & Power*
17 *Dist. v. Westinghouse Elec. Corp.*, 143 Ariz. 368, 379–80, 694 P.2d 198, 209–10 (1984)).

18 The economic loss rule only has a preclusive effect when the Plaintiff seeks to
19 recover purely economic damages under a tort theory. See *Rocky Mountain Fire & Cas.*
20 *Co. v. Biddulph Oldsmobile*, 131 Ariz. 289, 293, 640 P.2d 851, 855 (explaining that the
21 prohibition against recovery for purely commercial losses under a strict liability theory

22 ³ Plaintiff asserts that Defendants' request for application of the economic loss rule
23 should be summarily dismissed because it was improperly raised in a response motion,
24 rather than presented in a formal pre-trial motion. The Court is not persuaded by
25 Plaintiff's argument. Part of the standard for summary judgment requires the moving
26 party to show it is entitled to judgment as a matter of law. Fed. R. Civ. P. 56 (a). In
Arizona, the economic loss rule is part of the law relevant to Plaintiff's motion.

27 ⁴ Economic loss "refers to pecuniary or commercial damage, including any
28 decreased value or repair costs for a product or property that is itself the subject of a
contract between the plaintiff and defendant, and consequential damages such as lost
profits." *Flagstaff Affordable Hous. Ltd. P'ship v. Design Alliance, Inc.*, 223 Ariz. 320,
323, 223 P.3d 664, 667 (2010).

1 “is limited to cases where the plaintiff is claiming commercial losses only”). In the instant
2 case, Plaintiff seeks to recover non-economic damages for its strict products liability
3 claim. (Doc 1-1 at 8, 9). Thus, the economic loss rule does not preclude Plaintiff’s claim.
4 Nonetheless, Plaintiff’s attempt to obtain a judgment on its strict liability claim with
5 respect to a purely economic subset of Plaintiff’s overall alleged damages is not
6 appropriate.

7 In its present motion, Plaintiff asks this Court to hold Defendant strictly liable for
8 “monetary damages arising from labor hours and loss of use” of the boom dolly during
9 the period of repairs after the boom dolly was first purchased without accounting for the
10 fact that there are also claimed losses in this case that resulted from an accident. Thus,
11 the only claimed losses in this case are not non-accidental. (Doc. 94 at 7.) As a result,
12 through its motion for partial summary judgment, Plaintiff attempts to recover a contract
13 measure of damages through a strict liability theory contrary to the mandate of Arizona
14 law. *See Flagstaff Affordable Hous. Ltd. P’ship v. Design Alliance, Inc.*, 223 Ariz. 320,
15 323, 223 P.3d 664, 667 (2010) (“[W]hen a defect renders a product substandard or unable
16 to perform the functions for which it was manufactured, the purchaser’s remedy for
17 disappointed commercial expectations is through contract law.”). Granting the summary
18 judgment could thus lead to inconsistencies. For example, if the Court were to grant
19 Plaintiff’s motion and hold Defendant liable for the requested economic loss, and a jury
20 later finds that the accident was not caused by the alleged defects and Defendant is not
21 liable for Plaintiffs non-economic damages, then the recovery granted by the present
22 order would improperly evade the economic loss rule. *See Flagstaff Affordable Hous.*,
23 223 Ariz. at 323–24; 223 P.3d at 667–68 (explaining that the economic loss rule provides
24 that pure economic loss is recoverable under strict liability *only* when the factors of the
25 economic loss rule—(1) whether the nature of the defect was unreasonably dangerous, and
26 (2) whether the loss occurred in a sudden, accidental manner—preponderate). Thus,
27 Plaintiff is not entitled to the requested judgment and its motion is denied.

1 **b. Defendant's Motion for Partial Summary Judgment**

2 Plaintiff claims damages as a result of the accident, which include costs to repair
3 the crane and costs to cleanup the scene of the accident. Defendants claim that “[a]t the
4 time of the accident, Marco Crane was one of six operating companies under the parent
5 company, M Holding.” (Doc. 95 at 2.) Mardian Equipment, a fellow company under the
6 M Holding umbrella and a non-party to this action, was the entity responsible for
7 repairing the crane and the post-accident cleanup. Defendants assert that because these
8 costs were not incurred by Plaintiff, Defendants are entitled to summary judgment on the
9 issue of these alleged damages.

10 With respect to the clean up costs, Defendants assert that Mardian Equipment
11 subcontracted Marco Crane employees and rented Marco Crane equipment for the
12 purpose of cleaning up the accident site. Defendants further claim that Mardian
13 Equipment paid Marco Crane for the use of its employees and equipment, rendering
14 Marco Crane financially whole for the costs associated with the post-accident cleanup.
15 Plaintiff denies Defendants’ assertion that Marco Crane is financially whole. Plaintiff
16 points to Mardian Equipment’s Chief Financial Officer’s deposition and affidavit, which
17 provide that Mardian Equipment has not reimbursed Marco Crane for the use of its
18 employees or equipment. Based on the evidence provided by Plaintiff, a reasonable juror
19 could return a verdict in its favor. Because there is a genuine issue of material fact,
20 Defendants’ motion with respect to this issue is denied.

21 With respect to the costs incurred to repair the crane, Defendants assert that
22 Mardian Equipment, not Marco Crane, performed the repairs and incurred the associated
23 costs. It is undisputed, however, that Mardian Equipment demands payment from Marco
24 Crane for the services it provided. Defendants argue that the payments owed by Marco
25 Crane to Mardian Equipment do not constitute damages for Marco Crane. Defendants,
26 however, fail to cite any authority to support their contention that a debt owed does not
27 constitute damages. Consequently, Defendants have failed to show they are entitled to
28 judgment as a matter of law on this issue—an essential element of the summary judgment

1 standard. Fed. R. Civ. P. 56(a). Because Defendants have not met the burden for summary
2 judgment, their motion is denied.

3 **II. Plaintiff's Motion for Sanctions**

4 Plaintiff requests that the Court award sanctions against Defendants for failing to
5 participate in good faith in the court-ordered settlement conference. Plaintiff specifically
6 requests sanctions in the amount of the attorneys' fees, costs, mediation costs, and travel
7 costs it incurred to attend the settlement conference.

8 District courts have "broad authority to compel participation in mandatory
9 settlement conference[s]." *United States v. U.S. Dist. Ct. Northern Mariana Islands*, 694
10 F.3d 1051, 1057 (9th Cir. 2012). If a party or its attorney "is substantially unprepared to
11 participate—or does not participate in good faith—in the conference," the district court
12 may, on motion or on its own, issue "any just orders." Fed. R. Civ. P. 16(f). Additionally,
13 "[i]nstead of or in addition to any other sanction, the court must order the party, its
14 attorney, or both to pay the reasonable expenses—including attorneys fees—incurred
15 because of any noncompliance with this rule." Fed. R. Civ. P. 16(f)(2). Because "part of
16 the purpose of the sanctioning power is . . . to control litigation and preserve the integrity
17 of the judicial process," "[s]anctions are not only appropriate when the disobedience is
18 intentional but may also be imposed when the disobedience is unintentional." *Pitman v.*
19 *Brinker Intern., Inc.*, 216 F.R.D. 481, 484 (D. Ariz. 2003).

20 Moreover, "the purpose of a settlement conference is to facilitate a settlement or
21 to narrow the disparity between the parties." *Id.* For settlement to be possible, both parties
22 must arrive at the settlement conference "with an open mind and a genuine willingness
23 to meaningfully discuss the strengths and weaknesses of each party's case." *Id.* Sanctions
24 are appropriate under Rule 16(f) when the parties fail to insure an individual with
25 settlement authority attends the settlement conference. *Nick v. Morgan's Foods, Inc.*, 270
26 F.3d 590, 595 (8th Cir. 2001) (upholding a district order of sanctions in the amount equal
27 to the moving party's attorney's fees incurred preparing for and attending the court
28 ordered settlement conference, where the individual with settlement authority for the non-

1 moving party was only available by phone, and was not present at the court ordered
2 settlement conference due to the direction of the non-moving party's counsel); *Pitman v.*
3 *Brinker Intern., Inc.*, 216 F.R.D. 481, 485 (D. Ariz. 2003) (awarding sanctions in the
4 amount of the moving party's related attorneys fees, and finding that the defendant did
5 not participate in the settlement conference in good faith, in part, because the defendant
6 knowingly brought a representative with limited settlement authority to the conference
7 and ordered the appropriate representative to stand by telephonically despite the court
8 order mandating that a representative with full and complete settlement authority be
9 present).

10 The Court ordered the parties in the instant case to complete a private mediation.
11 (Doc. 51 at 1.) The mediator agreed to by the parties required both parties to "have in
12 attendance a person with authority to settle the case." (Doc. 98-1.) Plaintiff asserts that
13 Defendants did not participate in the mediation in good faith in violation of Rule 16. First,
14 Plaintiff claims that Defendants informed their insurance carrier not to appear for the
15 conference because Defendants did not intend to make an offer above their self-insured
16 retention policy ("SIR") of \$250,000. Defendants knew prior to the conference that
17 Plaintiff's claimed damages exceed \$1,000,000. Second, Plaintiffs claim that Defendants
18 "refused to even listen to [Plaintiff's] presentation regarding the evidence." (Doc. 98 at
19 3.)

20 In its response, Defendants explain that their insurance representative with
21 settlement authority was available by phone. However, as established in *Morgan's Foods,*
22 *Inc.* and *Pitman*, telephonic availability is not sufficient to warrant good faith
23 participation in the settlement conference—nor does it constitute attendance at a
24 settlement conference. With respect to Plaintiff's second claim, Defendants assert that "it
25 is extremely uncommon in this jurisdiction for the parties to make presentations to the
26 opposing party at a private mediation." (Doc. 103 at 2.) Whether or not that is true,
27 Defendants do not contest that the presentations constituted part of this mediation which
28 they were ordered to complete. Defendants make no assertion that they in fact listened to

1 Plaintiff's presentation. That they did not do so demonstrates that they did not participate
2 in the mediation in good faith. These and the other facts listed above lead the Court to
3 conclude that Defendants did not participate in the settlement conference in good faith.
4 To the contrary, Defendants wasted the time, financial resources, and energy of the Court
5 and Plaintiff sufficient to warrant sanctions under Rule 16(f). Plaintiffs shall be granted
6 an award upon compliance with the requirements of LRCiv. 54.2 that demonstrate the
7 time and expenses they incurred in preparing for and participating in the settlement
8 conference.

9 CONCLUSION

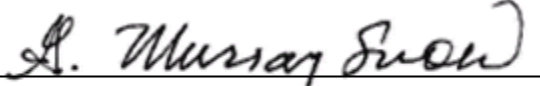
10 Plaintiff did not produce evidence to substantiate an essential element of its claim
11 for strict products liability. Thus, its motion for partial summary judgment is denied.
12 Defendant similarly failed to meet the standard for summary judgment with respect to
13 Plaintiff's alleged damages. Its motion for partial summary judgment is also denied.
14 Plaintiffs, however, did make a sufficient showing to justify an award of sanctions against
15 defendants pursuant to Rule 16.

16 **IT IS THEREFORE ORDERED** that the Motion for Partial Summary Judgment
17 of Plaintiff Marco Crane & Rigging Co. (Doc. 93.) is **DENIED**.

18 **IT IS FURTHER ORDERED** that the Motion for Partial Summary Judgment of
19 Defendants Greenfield Products LLC and Mi-Jack Products, Inc. (Doc. 95.) is **DENIED**.

20 **IT IS FURTHER ORDERED** that the Motion for Sanctions of Plaintiff Marco
21 Crane & Rigging Co. (Doc. 98.) is **GRANTED**; Plaintiff must submit documentation in
22 compliance with LRCiv 54.2 for the Court to determine the amount of the sanctions
23 award within **30 days** of the date of this order.

24 Dated this 9th day of October, 2019.

25 
26 G. Murray Snow
27 Chief United States District Judge
28